

JOB TITLE: Enrollment Counselor – Diverse Populations
DEPARTMENT: Enrollment Management
LOCATION: Union Campus
REPORTS TO: Director, Enrollment Services

FLSA: Exempt
LEVEL: 202
DATE: 07/01/2024

POSITION SUMMARY: This position serves to build relationships with prospective and current students, supporters, districts by promoting early college, transfer and career technical opportunities that directly impact the success and reputation of the college.

EDUCATION, EXPERIENCE, and LICENSES/CERTIFICATIONS: Master’s degree from a regionally accredited institution of higher learning preferred. Previous experience tracking metrics and working with KPIs. Demonstrated value of teamwork and collaboration. Excellent active listening, verbal and written communication, organizational, and interpersonal skills.

ESSENTIAL FUNCTIONS: *(Employee must be able to perform the following essential functions to the satisfaction of the employee’s supervisor.)*

- Contribute to the achievement of recruitment and enrollment goals by representing East Central College at recruitment events that target diverse populations, such as adult learners, students of color, international students, veterans, and other segments of students as determined by the College.
- Advise prospective students and their supporters regarding admission requirements, academic programs, financial aid and scholarships, athletics, student organizations and activities through individual appointments, phone calls, emails, text messages, walk-in inquiries, campus tours, and group information sessions.
- Participate with the departmental leadership to establish enrollment targets and recruitment and onboarding strategies, including utilizing the Customer Relationship Management (CRM for outreach and support from recruitment through completion of the first term.
- Collaborate with departments campus-wide to form partnerships to promote all academic areas and Center for Workforce Development (CWD).
- Stay up to date on job knowledge by participating in educational opportunities, reading professional publications, participating in professional organizations, and keeping current with legal guidelines and requirements.
- Assist with planning and execution of New Student Orientation.
- Assist with evaluating high school transcripts for placement testing needs, as it relates to prerequisites during heavy enrollment seasons.
- Conduct visits to Adult Education & Literacy (AEL) classrooms on campus and at off-site locations to promote academic pathways from HiSET completion to college enrollment.
- Process all international students’ admissions documentation, including serving as the College’s Primary Designated School Official (PDSO) and entering and maintaining records in Student and Exchange Visitor Information System (SEVIS). Organize SEVIS data processing under the guidelines provided by the Department of Homeland Security (DHS) and maintain data and quality control management. Establish, update, and track SEVIS files on a quarterly basis. Meets (or speak) with the Student and Exchange Visitor Field Representative twice a year.
- Advise students with immigration petitions and applications to include processing for new F-1 visas. Provide accurate immigration information to international students, monitor and track student immigration status, and maintain appropriate files.
- Create and Implement an Onboarding and New Student Orientation for all International Students.
- Provide continued mentoring and support throughout the lifecycle of all special population students, in partnership with their assigned Success Coach and Academic Advisor.
- Serve as a backup to other Enrollment Services staff as, if needed.
- Provide academic advisement and career exploration services to students in their first semester students (Beginning with Spring 2025 students)
- Facilitate changes to schedule with students in their first semester, connect with each students planning to withdraw from a course(s) to engage in information gathering and coaching on best next steps (Beginning with Spring 2025 students)

- Advise International Students to keep them in federal compliance (Beginning with Spring 2025 students)
- Refer students who may need access services to the proper place records and reports (Beginning with Spring 2025 students).
- Conduct college business in a professional and ethical manner that includes the College's core values of integrity, diversity, empowerment, service, learning and collaboration.
- Communicate effectively in a professional, tactful and courteous manner with students, employees, faculty, and the general public.
- Ensure that all activities are conducted within the established guidelines of the Family Educational Rights and Privacy Act (FERPA).
- Perform assigned responsibilities, duties, and tasks according to established practices, procedures, techniques, and standards in a safe manner with minimal supervision.

Schedule Note

Typical hours for this position are between 8AM – 5PM Monday through Friday, with some evening and weekend hours, as activities and events dictate.

KNOWLEDGE, SKILLS AND ABILITIES: Knowledge of college and department policies, procedures, and practices with the ability to answer work related questions; knowledge of the Family Educational Rights and Privacy Act (FERPA), and other applicable laws pertaining to employment and education; ability to plan, organize and implement assigned responsibilities and to work independently and well under pressure to meet deadlines; excellent organizational and planning skills; ability to participate as a team member, ability to adjust to change; ability to handle confidential material judiciously; ability to work accurately and efficiently in a fast paced environment with frequent interruptions; ability to use independent judgment and discretion; ability to manage multiple tasks and projects; ability to perform all essential functions using safe work methods and following safety regulations relating to job.

LEADERSHIP and COMMUNICATION SKILLS: Ability to respond meaningfully to the needs of individuals with respect and sensitivity; ability to exchange ideas, information, and opinions with others; arrive at decisions, develop conclusions, or develop solutions; ability to communicate effectively with a diverse workforce, student population and individuals with disabilities; ability to prioritize tasks and projects; ability to meet timelines and follow-through; ability to handle interpersonal conflict situations; demonstrate ethical conduct and professionalism; establish and maintain effective working relationships with faculty, staff, other departments, students, and the public.

DECISION-MAKING and ANALYTICAL SKILLS: Ability to follow policy and established methods and procedures; ability to analyze situations accurately and effectively problem solve; ability to mediate conflict and resolve effectively.

EQUIPMENT AND SOFTWARE: Utilize current College and/or department information technology equipment, software and programs; standard office equipment and department specific equipment.

PHYSICAL DEMANDS AND WORKING ENVIRONMENT:

(The conditions herein are representative of those that must be met by an employee to successfully perform the essential functions of this job.)

Environment: Work is performed primarily in a standard office setting with frequent interruptions and distractions; extended periods of time viewing computer monitor.

Physical: Primary functions require sufficient physical ability and mobility to work in an office setting; to stand or sit for prolonged periods of time; to occasionally stoop, bend, kneel, reach; to lift, carry, push, and/or pull light to moderate amounts of weight; and/or to operate office equipment that may require repetitive hand movement

POSITIONS SUPERVISED: None

SIGNATURES: This job description has been designed to indicate the general nature and level of work performed by employees within this classification. It is not designed to contain or be interpreted as a comprehensive inventory of all duties, responsibilities and qualification required of employees assigned to the job.

I have read and reviewed the job description and I agree to perform the duties according to my supervisor's expectations and the College's policies and procedures. I acknowledge the College's right to revise the job description.

Employee Signature/Date

NOTICE OF NON-DISCRIMINATION – *Applicants for admission and employment, students, employees, and sources of referral of applicants for admission and employment and individuals with whom the Board of Trustees and college officials do business are hereby notified that East Central College does not discriminate on the basis of race, color, religion, national origin, ancestry, gender, sexual orientation, age, disability, genetic information or veteran status. Inquiries related to employment practices may be directed to Human Resources Director, 005-D Donald Shook Student Center, telephone number 636-584-6710 or hrecc@eastcentral.edu.*